



# Technology Consultancies

## *Naval Systems & Maritime Security Solutions*

## Maritime Safety & Security Challenges



### Our Offer:

#### Understanding the global context:

The EU Maritime Policy

EUROSUR Integrated Border Management

The various EU Bodies involved:

DGMare, DGJLS, DGTREN, DGENtr, Frontex, EMSA, CFCA, ESA, EDA etc

Pilot Projects, Demo Projects, FP7 Security Research, GMES, ICT etc

ESRAB/ESRIF, EOS, ASD etc

#### Preparing winning proposals for EU funding:

Understanding the context, key sponsors, evaluation process – Finalising the best teaming – Structuring and assembling the proposal – Finalising WBS, teaming agreements etc – Finalising the non-technical sections (Context & Objectives, Project Management, Impact, Dissemination and Valorisation...)

#### Supporting EU Proposal and Projects Coordinators:

Preparing key reviews (proposal hearings, kick-off, mid term...) – Anticipating audits – Technical coordination of complex proposals and projects.

### Credentials:

Bernard Garnier has a record of about 20 yrs of successful Cooperative RT&D projects in the EC and EDA framework programmes, with a success rate well above average.

He has also supported a number of EC Proposals Evaluation sessions as Expert to the Commission.

### Contact:

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# Recent references :

## EC Cooperative RT&D Projects

OPERAMAR: FP7 Security Call2 Support Action. Coordinator of this project which achieved extreme visibility in the context of EU Maritime Policy and EUROSUR. Focus on developing an Interoperable Approach to the European Union Maritime Security Management.

SOBCAH: FP6 Preparatory Action for Security Research. Technical coordination at proposal stage. Focus on Surveillance of Borders, Coastlines and Harbours, successful experimentation in Port of Genoa (It)

Many earlier successful projects in frameworks as BRITE-EURAM, SMT, MAST etc

## NATO

NIAG: Co-chair of NIAG NG 86 Integrated Harbour Protection System (NIHBS) study

## EDA

MARSUR: Proposer in the GlobMarSit project to enhance the operational use of space-based detection for improving the global Maritime Situation Awareness.

Earlier successful RT&D projects in the EUCLID framework

## ESA

SPAIS: Providing the general specification and context elements for a study of space-based AIS<sup>1</sup> collection shaping a possible new constellation in terms of instruments, mission profiles and system aspects.

Many earlier successful projects to develop technologies for active vibration damping, control of micro-vibrations on orbit, high pointing accuracy instruments.

## DG JLS

EUROSUR: Technical coordinator of the “Technical study on developing concepts for border surveillance infrastructure, a secure communication network and a pre-frontier intelligence picture within the framework of a European Border Surveillance System”

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<sup>1</sup> Automated Identification System, the international reporting system for merchant vessels